



ISGD

Landscape Architectural Consultants

DESIGNED LANDSCAPES AND EXTERIORS
The investment that keeps reworking



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Welcome Home

DESIGNING A LIVING SPACE OUTDOORS

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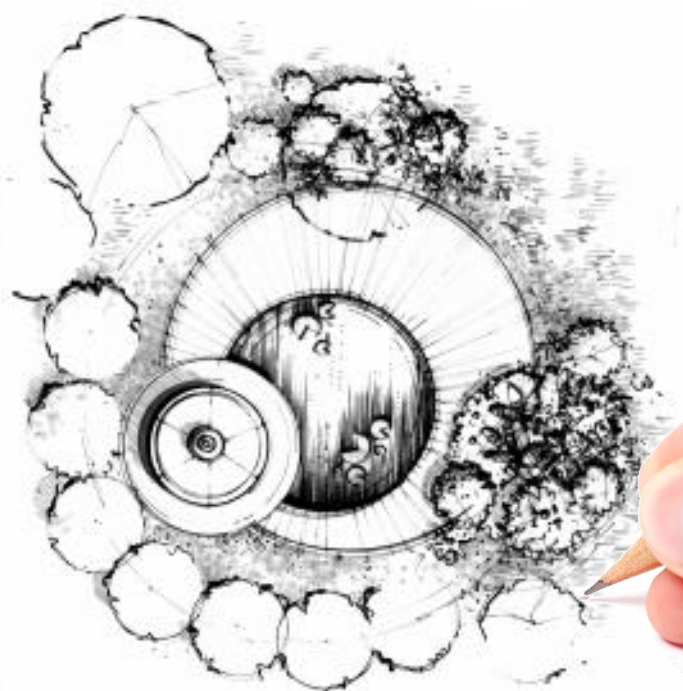
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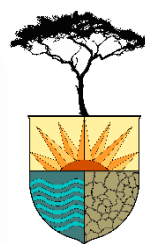
Whether you are a homeowner, contractor or installer one can easily underestimate the value and importance of having your property properly designed. This guide aims to answer your questions and provide a better understanding of the process and outcome of an outdoor design process.

The outdoor environment is such an immense part not only of our properties but also our lives. We constantly admire it and we make use of it as if it's additional rooms, but outdoors. In essence what designers do is add value... We add value to our customers' properties and assets in terms of money, but also in terms of quality of life. When one considers the price of modern living, we often neglect to consider what the lack of such value could bring, but more so we simply cannot afford to go about designing by trial and error.

That is why the homeowner as well as the contractor or installer needs to consult with a reputable designer. It is impossible to communicate visual ideas verbally and even more dangerous if miscommunication occurs. A designer externalizes the views of the client with invaluable advice and knowledge, and the designer produces the required documentation to install, and safeguard all parties involved in such an undertaking.

In our current urban environment, it is extremely important to have assets designed and installed well if you aim to increase property value, as well as quality of life, and getting it wrong can be an excruciating and for some a financially crippling ordeal.

At ISGD, and the Irene School of Garden Design, we aim for a greener, healthier, more reliable and stress free process. Our core is the environment, the needs and wants of our clients, ecology, Landscape Architecture, value in every sense, trust and gardens designed to be admired, enjoyed and lived in. ISGD is a proud member of I.G.F.S.A and SACLAP ensuring clients get a garden they will be ecstatic about. We like to add value, hence our vision:
designing gardens for life...



I.G.F.S.A

Independent Gardeners' Forum for Southern Africa



**South African Council for the
Landscape Architectural Profession**

WHY SHOULD YOU CONSIDER HAVING YOUR ASSETS DESIGNED?

To have your outdoor space designed can add value in more ways than you thought, and there are more benefits to this process as is initially apparent. Recent property surveys have shown that the optimal expenditure for the greatest return on investment is an investment of 7% to 9% of the value of your property. In short, your garden or outdoor landscape not only makes your house more appealing to you, but also to potential buyers. Typical expenditure for a speculation house by a developer is between 3% and 4%, and interestingly, current markets trends are showing that this ratio still may not be enough. It becomes increasingly difficult to justify an overspend on a small property, so we recommend you stay within the suggested margins, but larger properties that spend too little might be at risk of under-spending if they would like to compete financially.

Either way it is important to remember that your garden is basically a house but built out of both static and living materials. It is not uncommon for garden lovers to go about it from a different point of view, and could easily justify spending up to 20% of the value of their property on their landscapes and gardens. In all cases it helps to bring in perspective a comparison in square meters, between the two living zones, and one will quickly find that outdoor and indoor are pretty much equal, and that the running costs of your garden is relatively low in comparison to that of your house.

Other advantages in getting the design done by a professional include:

- Clear documentation on what is expected
- Accuracy to reduce waste of materials
- Planning to ensure spaces will work in context
- Planning in planting design reduce risk of failure and constant replacement
- Clear bills of quantities to avoid the odd underhanded supplier or contractor
- Knowing how, where, and on what your money is going to be spent
- A personal designed garden or landscape that fits your needs, terrain and budget
- Flexibility in terms of phasing more expensive projects
- Added security and usable space





ASSISTING YOUR DESIGNER OR LANDSCAPE ARCHITECT

As the homeowner:

- Site address, stand number, and estate address
- A hard copy if available of your house plan, site plan and elevations
- A digital copy if available in DWG, PDF or Jpeg format
- Estate guidelines if you live in estates with requirements
- Some guidance in terms of your likes and dislikes
- An indication of your budget
- Guidance in terms of how you would like to go about the installation, DIY, a preferred contractor, outsourced or mini tender
- Your maintenance preferences and planned future maintenance
- Requirements such as outdoor lighting, irrigation, problem areas, water features, overhead structures, furniture etc.
- Your design language in terms of materials, features and plants if possible
- Your time frame and planning
- Contours maps and plans if available

As a developer or installer:

- Site address, stand number, and estate address
- A hard copy if available of your house plan, site plan and elevations
- A digital copy if available in DWG, PDF or Jpeg format
- Your company name, logo digitally, and details for person responsible for account
- Name and contact numbers of Architect/s, Engineer/s and Principle agent/s
- Your preferences in terms of design language
- Your budget
- Names of preferred suppliers in order to specify plants, materials etc. available to you as an installer
- Contours maps and plans if available

If you are uncertain about any of the above mentioned, your designer or Landscape Architect can do the investigative work for you, and assist you in measuring where plans are not available and source digitally, directly from Architects, GIS's and Engineers. ISGD have a broad base platform of estate requirements for residential and urban planning frameworks for cities and suburbs. There is seldom a need to include estate guidelines, but any additional information than that might be required; we are able to source on your behalf, with the homeowners' permission, if needed.

What do all the items mean?

This list will help clarify the meaning of all the items and serves as the deliverables any Garden Designer or Landscape Architect should provide to their clients:

CAD PLAN: also known as Computer Aided Design, this is a platform that can be used by various software applications to draw up your plan for most accurate results

DESIGN WORK: Design has to be done by hand: planning, spatial layout, structure and design and construction items. Sketch plans are hand drawn on an accurate base plan (the raw house and site on plan) before it can be layered ready for tracing in CAD. Sketch design is time consuming as it involves the making of decisions ranging from planning spaces to what type of edging to use to separate beds from lawns.

BOQ: Bill of quantities. This is a list containing all the items, quantities, sizes, specifications, planting densities, plant sizes in litres, and hard landscaping items of the design. This list can only be compiled after a design has been done in CAD. Once a design is agreed upon, the BOQ is drawn up, based on the design, which can be used to get quotes from various suppliers, adjust the price by modification of plant densities and sizes as well as phasing the design into sections, to be done at different times. The BOQ also serves as an agreement between the home-owner and contractor as to what will be supplied and installed.

SPECIFICATION DOCUMENT: This is a document containing methods of planting, specification of certain hard landscaping installations such as retaining walls, paving, soil preparation etc. and is particularly helpful for DIY installers or when the homeowner uses a contractor he does not know. Often the specification document is used as an installation manual from the homeowner to the contractor to ensure quality of work, and avoid unprincipled landscape building practice.

MATERIAL AND PLANTING PALETTES: Plant palettes are a collection of images depicting the plants with their botanical or common names. (Landscaping guidelines limit the use of common plant names, as it leads to confusion). This helps clients envision what plants look like, where we have placed them, and why. Materials palettes do the same but for hard landscaping such as paving, pots, light fittings, and O.T.F. (off the shelf) or M.T.O. (made to order) furniture.

3D MODELLING: This is a process whereby the designer artificially builds the plan from a CAD drawing using a modelling software application. Effects, materials and lighting can be added to simulate a realistic or hyper realistic image. For most projects realistic rendering is perfect. For developers, advertisers and estate agents, hyper realistic images are required, usually with a 30 or 60 frames per second Flythrough HD video clip. For both realistic and hyper realistic high definition images and / or video clips, 3D modelling is the first step in the process, and has to be done if three dimensional images are required.

REVISIONS: Minor to moderate changes to a design can be done within the tolerance of the CAD program. Major changes require a complete redraw of the CAD plan to save time and be as accurate as possible. Once changes to the original have been redrawn, it is called a revision. Revisions delay the design process time, are costly and affects the accuracy of the BOQ. It is therefore essential that all the changes are communicated as clearly, and in as few as possible revision meetings before final plans are drawn up and BOQ is compiled.



SHOULD I HAVE THE 3D IMAGES MADE OR NOT?

If you can read and understand plan views, you need not have 3D images done, but if you cannot visualize from plan, 3D images can be extremely helpful. Similarly your contractor / installer will appreciate the clarification that a 3D brings, but if your contractor / installer knows what they are doing and have years of experience 3D images are not necessarily needed.

IS IT EXPENSIVE TO HAVE A DESIGN DRAWN UP?

It is more expensive to make a mistake than it is to avoid it, and the good news is that in a survey done by ISGD in January 2015 amongst 17 existing landscape designers and installers based in Gauteng, we ranked in a low to moderate price category for small and medium gardens, and in a low category for larger gardens and developments with an exceptionally low rate of R18.21/m² in these categories. Currently there are no regulations on price for design or installation fees for residential landscape design. Over the past two years, and in the years to come, ISGD aims to introduce an acceptable guideline to regulate this market and protect your wallet. In section 3 of this guideline, details are included of our packages tailor made for you, with easy to pay options.

SHOULD I USE AN ISGD PREFERRED INSTALLER/CONTRACTOR?

It is your choice to use an ISGD preferred landscaper or not to, but most of our preferred landscapers have studied with the Irene School of Garden Design or University of Pretoria, have installed with us before, and has insurances, meaning you can rely on workmanship and get a fair deal as ISGD promotes ethical landscape and garden installations with our specification requirements. After the Design process with ISGD, the Client can continue the installation either by DIY, or by using an installer or landscaper. It is paramount not to confuse the Designer and landscaper / landscape installer or contractor as their roles in your process is vastly different. Furthermore, preferred Landscapers as well as ISGD and Irene School of Garden Design qualify for discounts and get wholesale prices that are passed on to the client. All nurseries and products are of a higher quality and scrutinized before being considered for used in your design project.

HOW LONG WILL MY DESIGN TAKE FROM START TO FINISH?

Depending on ISGD workload, season, information available and amount of revisions it can take between 3 and 6 weeks to run a design process from start to finish.



WHEN IS THE BEST TIME TO OF THE YEAR TO HAVE IT ALL DONE?

There really is no wrong time of the year to make a garden, but as a rule of thumb, gardens containing a lot of building works best if it commences end of summer; building work in winter and planting before spring. Prices on plants are generally lower in the off-season and do better in the long run than plants planted mid spring and summer. Transplanting of trees takes into consideration the type of tree, age and would need to be planned more carefully than newly planted gardens and trees, Essentially design work can be done whenever a client wishes to do so.

WILL I HAVE SUPPORT AFTER THE DESIGN PROCESS IS COMPLETED?

Yes. Any design queries or help you might need related to the design, BOQ, later revisions, or even reprints of plans can be done and answered by ISGD. This includes any queries related to the installation and guarantees by your installer / contractor. We also have a range of very useful books to assist in the maintenance, as well as clubs and courses to continue your passion for gardening, which will assist clients on matters relating to the maintenance of their new garden.

WHAT WILL I GET APART FROM THE DESIGN SERVICES?

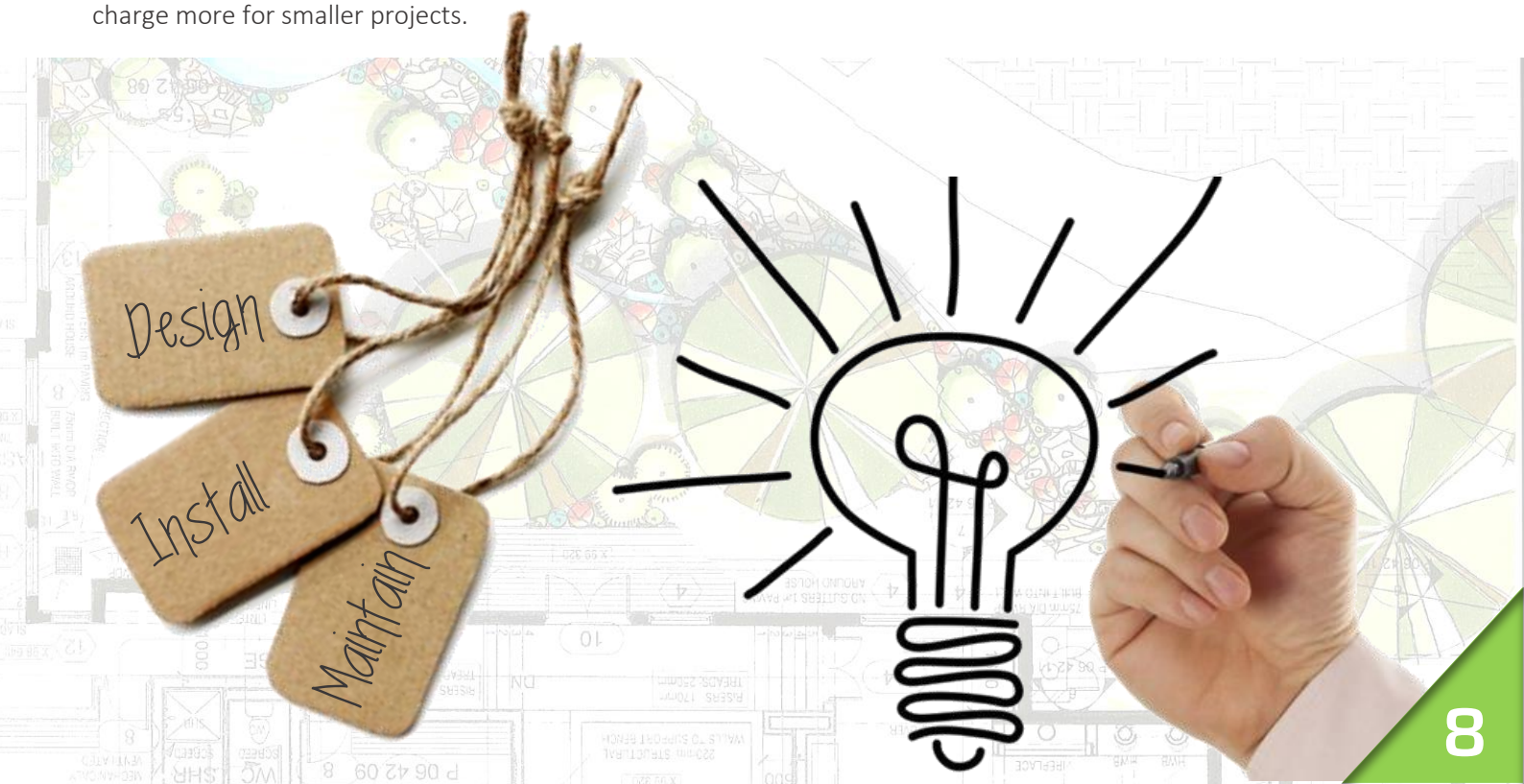
You should always, with any Garden Designer or Landscape Architect have an initial discussion regarding your requirements and preferences, a follow up meeting to discuss the design. They should provide: a hard copy of the; design plan, planting plan (can be combined with design plan), palettes to show plants and / or materials, and a bill of quantities after completions of the design process. Additional requirements might be an irrigation plan, lighting plan, 3D's, digital copies in PDF or Jpeg format, a CAD drawing, and specification documents depending on the client brief. Also ensure the contractors, builders and installers provide an as-built plan after installation for your reference as to where services were installed and where deviations occurred to the original plan.

WHAT WORK CAN I DO MYSELF?

Depending on the gardening and building skills of the client, most clients can do soil preparation and planting themselves following the specification document as a guideline. We recommend clients use contractors or installer to do building work, decking, levelling, fine grading, and irrigation. We strongly recommend the use of professional builders for retaining walls, outdoor steps, larger water features, water proofing and swimming pools. Under no circumstances may electrical work be carried out by builders, contractors or installers; a certified electrician must be consulted, although clients can save costs by having the trenching and channelling of wires done by the contractor in which case the electrician only do the connections.

IS IT EXPENSIVE TO USE AN ISGD PREFERRED CONTRACTOR?

Generally it is less expensive to use ISGD preferred contractors, as they have access to wholesale prices and bulk discounts, which are vastly different to retail prices for plants, compost, soil etc. There can be further savings on delivery costs hard landscaping materials and certain services like painting and cladding where general builders would typically charge more for smaller projects.





WHAT HAPPENS AFTER THE INSTALLATION?

Homeowners will know, there is no such thing as a no-maintenance garden. Gardens require a level of maintenance. Clients must discuss with their designer the level of maintenance they are willing to have. There is also a major difference between garden maintenance and garden service. Maintenance includes continual soil improvements, replacement of plants, plant guarantees as well as guarantees on workmanship and parts, while garden service is mainly mowing of lawns, scarifying etc. Maintenance plans are essential for 3 months after installation, but most companies will also do 6 and 12 months options. Clients can discuss with their ISGD preferred installer a tailor made option that suit their needs and budget

CAN I DESIGN OR INSTALL MY GARDEN IN PHASES?

Yes, you can have it all designed at once and then phase the BOQ to specific areas like front garden, back garden etc. It is best to do gardens from back to front, in order to protect terrain and previously installed phases or sections. If major building work is involved, we recommend that this be done as a phase on its own.

WILL YOU TELL ME HOW TO USE FERTILIZERS, DO SOIL PREPARATION, AND WHAT PLANTS TO PLANT WHERE?

The basic BOQ and Design plan contains this information specific to the client and site needs. Each site is unique and therefore each design and BOQ is unique. Should clients embark on a DIY installation, we strongly recommend the specification document in addition. Your ISGD designer will go through the terms and explain what to do, or clients can visit the Irene School of Garden Design 3 day workshop with a R1000 discount voucher from ISGD.

A GARDEN DESIGNER TOLD ME HE WILL DO A DESIGN FOR CHEAPER OR FREE IF HE/SHE INSTALLS IT, WHO CAN I TRUST?

If the risk is price, the compensation is value. If you are not paying to have a design done, you risk not having a legal agreement. It is an I.G.F.S.A. requirement for gardens to be designed and installed according to plan, and SDP plans may be required by councils, HO associations and Building inspectors at any time, especially when selling your home. Plans increase accuracy and reduce waste and cost. In addition to that, plans provide a clear cut list of requirements that can be agreed upon, instead of relying on words and explanations. Costs have to be covered somehow; clients who go for reduced design cost options will probably pay in other ways, possibly by a high mark-up on plants, shortfalls from original agreed amounts with the contractor, or poor workmanship.

DOES ISGD DO OTHER WORK THAN RESIDENTIAL?

ISGD is a broad scale design firm, and does work in residential, light commercial, commercial, industrial, environmental and the educational realm. We also assist clients with some non-landscape related exterior design work and specification of alterations. ISGD is associated with Irene School of Garden Design, a member of SACLAP and I.G.F.S.A.

MY INSTALLER DEVIATES FROM THE PLAN OR SUGGESTS SOMETHING COMPLETELY DIFFERENT, WHAT SHOULD I DO?

Clients and contractors must remember that the designer base his / her decisions on a number aspects, and all decisions are informed, calculated and site specific. They have years of formal education and experience behind them in the field of design, while contractors have years of experience and education behind them, but in the field of construction and installation. Best practice is to discuss such changes together as a team, and ensure there are plans and revisions to support the new suggestion before going ahead.



The best people for the job

CONTRACTOR AND INSTALLER INFORMATION

Contractors benefit vastly from having a designer with the necessary skills involved. From the accuracy they require to pin point cost of installation to having the necessary plans and documentation in order to make projects official. Most estates and developments require a landscape or garden design plan called an SDP to be submitted and 50% installed before occupation certificates will be issued. Simply installing a garden or landscape is not enough; record has to be kept by HOA or Council of the future planned landscape to obtain permission to continue as well as as-built plans of deviations to the original planning after installations. Furthermore if the property lay within a district or suburb with Urban Development Frameworks in place, hefty fines can be issued if strict adherence to the design guidelines of that particular area was not kept, and projects actually require a Landscape Architect or landscape designer that can meet these needs visually on plan. Design is often not a nice to have, but a requirement by various authorities and since October 2015 no landscape may be installed without the signing off from a SACLAP qualified designer or Landscape Architect.

The good news is that designers are trained to do this work for contractors and installers; from the first initial step of site surveying to the final plan and project supervision. They can draw up the contractor or installer's as-built plans, design plans and have access to project guidelines suggested by ISGD, SACLAP and I.G.F.S.A to ensure quality, accuracy, minimal waste and the most efficient installation process available. The designer's fields of expertise stretch much further than mere decisions regarding aesthetics, but can also assist contractors and installers quote more effectively, install with precision and altogether make the process as seamless and stress free as possible for clients.

Furthermore becoming an ISGD preferred installer with repeat business allows access to our ever growing network of suppliers that offer discount to registered ISGD installers only. Registered ISGD preferred installers and contractors with repeat business also enjoy a 15% discount on design fees, get annual support and training at minimal cost to enhance their business, and can train their staff with the Irene School of Garden design at 25% discount for groups of 5 or more, ensuring that installers and contractors maintain a healthy, sustainable and trustworthy work environment. Installers and contractors become part of the ISGD organization which clients trust and ISGD evaluate. Continual performance appraisal and feedback from clients as well as spot site visits will affect a contractor or installers' ISGD assessment rating, finally guiding businesses to assess their weak points and identify their strengths. Advertising is also available, getting to the consumer that actually requires services and materials.


Only approved
Installers with a
reputation for
industry
excellence will be
suggested by
ISGD





WHY CONTRACTORS SHOULD INVEST IN DESIGN...

- Contractors can join the Gardener's Forum of South Africa and Africa through becoming a member to adhere and aspire to the best the green industry can provide.
- Contractors benefit from the most up to date accuracy and realistic 3D representation at an affordable price.
- Absolute accuracy and bills of quantities, that takes the guesswork out of quoting
- 25% discount on staff training courses.
- Become part of the ISGD community and benefit from vast discounts in a variety of fields ranging from services to suppliers as well as special promotions.
- Greater success with submission to aesthetic committees, HOA's and Councils
- Provide a professional design process to clients.
- A visual understanding of construction and installation.
- Access to specification guidelines to assist in installation processes.
- Reduce risk involved with an installation and quotation process.
- ISGD preferred landscapers receive discounted rates on design fees
- Advertising to specific groups, members and clients that are actually seeking landscaping services, products and installations versus more conventional broad brush advertising.
- Open access to all mini tenders that go out from ISGD design office from time to time.
- Feedback and continual assessment from clients to make sure installers and contractors deliver their absolute best and continue to uplift the gardening standard of South Africa.
- Access to talks, information sessions and networking opportunities.
- A seamless turnkey project that enhances installers' and contractors' business image.
- A project that is designed to the utmost detail and meets the needs of the client within the opportunities and constraints of site, client and budget.
- As-built plans to alleviate completion and occupation date hassles.
- Through continual assessment by the Gardener's Forum of South Africa and Africa, contractors can be listed and trusted.
- Entry to I.G.F.S.A. annual awards for excellence in maintenance and installation.



Frequently asked questions?

WHAT SCALE OF PROJECTS CAN ISGD DO?

ISGD design office can do design work on a multitude of scales ranging from small medium and large residential, light commercial, large commercial to industrial and park scale projects. It may be a requirement that ISGD form part of a professional team with an appointed principal agent. It is paramount that each project team layout is discussed with us properly. ISGD can submit plans to council, and is a member of SACLAP.

HOW DOES IT WORK IF ISGD DESIGNS THE PROJECT?

Contractors and installers can source the clients and are faced with two options. One whereby ISGD is introduced as the design office and carries out all the responsibilities of the project including design meetings until the design phase has reached completion and the documentation is ready to be quoted on and installed. Or option two where the contractor can handle the project from start to finish, and use ISGD as a completely outsourced design firm, and the entire project is orchestrated by the contractor or installer.

HOW DOES PAYMENT FOR DESIGN SERVICES WORK?

If option one above was the preferred method of operation, clients have to do payment directly to ISGD for items specified and chosen in the design fee structure. If option two was the preferred method of operation the contractor or installer is responsible for the ISGD account at a discounted rate. All projects must be accompanied with a letter of commission, a deposit if the contractor does not pay ISGD on a monthly basis for their services, and final payment must be made no later than 30 days completion of design documentation

WILL THERE BE ADDITIONAL COSTS?

Site visits, snag listing, revisions to final plans and as-built plans might be additional costs depending on how the package was arranged and compiled. All landscaping work for council submissions require a SACLAP registration number, and is governed by the SACLAP fee structure.

CAN I MAKE USE OF ONLY CERTAIN COMPONENTS IN THE FEE STRUCTURE?

Yes, if the component does not require other components and is a standalone component.

WILL ISGD SIGN OFF ON SDP'S OR PLANS FOR AESTHETIC COMMITTEES THAT THEY HAVE NOT DONE?

ISGD will only support and sign off on designs and plans done by ISGD, and cannot take responsibility for other parties' design decisions. In the case of council submissions, there might be different requirements for plans and SDP's in which case the design works may fall under the responsibilities of the appointed principal agent. ISGD should be informed if the SDP is a requirement to obtain permission to build, in which case an additional signing fee and SACLAP rates may apply, should councils require a registration from a different union to I.G.F.S.A. All landscaping work for council submissions require a SACLAP registration number, and is governed by the SACLAP fee structure.

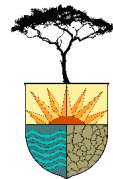
ARE THERE OTHER PAYMENT OPTIONS AVAILABLE OR CAN A CUSTOM BUILT PACKAGE FOR MY COMPANY NEEDS BE TAILOR MADE?

Payment can be arranged on percentage of total estimated installation costs, hourly fees, rate per package, or monthly subscription fees based on the volume of work from a contractor or installer. It is best to set up a meeting with ISGD to discuss the contractor or installer's payment schedules and customise a package that suits the needs of the contractor or installer.



The ISGD community of installers

DESIGN COMMUNITY:



I.G.F.S.A
Independent Gardeners' Forum for Southern Africa






South African Council for the
Landscape Architectural Profession





ISGD PREFERRED INSTALLERS AND SUPPLIERS:



PRICING GUIDE: NEW & REFURBISHING RESIDENCES:



SMALL RESIDENTIAL GARDENS 50 - 150 M ²	OPTION 1: a DIY option by attending our 3 Day introduction to Garden Design workshop SUGGESTED OPTION	OPTION 2: Semi comprehensive package: Plans, 1 free revision & BOQ option with specification guideline		OPTION 1: R2750.00 OPTION 2: R4750.00	 YOU CAN HAVE THE GARDEN YOU DREAM OF
MEDIUM RESIDENTIAL GARDENS 150-350 M ²	OPTION 1: a DIY option by attending our 3 Day introduction to Garden Design workshop	OPTION 2: Semi comprehensive package: Plans, 2 free revisions & BOQ option with specification guideline	OPTION 3: Comprehensive design package: Plans, BOQ, 3D's of garden, 2 free revisions & specification guideline SUGGESTED OPTION	OPTION 1: R2750.00 OPTION 2: R7750.00 OPTION 3: R10750.00 Add your house exterior and explore more options R3750	 DISCOVER YOUR NEW GARDEN IN 3D
LARGE RESIDENTIAL GARDENS 350-700 M ²		OPTION 2: Semi comprehensive package: Plans, 2 free revisions & BOQ option with specification guideline	OPTION 3: Comprehensive design package: Plans, BOQ, 3D's of garden, 2 free revisions & specification guideline SUGGESTED OPTION	OPTION 2: R12750.00 OPTION 3: R16750.00 (R8.50 per m ² over 700m ²) Add your house exterior and explore more options R4750	 ADD YOUR NEW HOME'S EXTERIOR AND EXPLORE MORE OPTIONS

EXISTING RESIDENCES:

SMALL TO MEDIUM RESIDENTIAL GARDENS 50-350 M ²	OPTION 1: a DIY option by attending our 3 Day introduction to Garden Design workshop SUGGESTED OPTION	OPTION 2: Semi comprehensive package: Plans, 1 free revision & BOQ option with specification guideline SUGGESTED OPTION	OPTION 3: Comprehensive design package: Plans, BOQ, 3D's of garden, 1 free revision & specification guideline	OPTION 1: R2750.00 OPTION 2: R6750.00 OPTION 3: R10750.00 Add your house exterior and explore more options R4750	 DESIGN IT THE RIGHT WAY THE FIRST TIME
MEDIUM TO LARGE RESIDENTIAL GARDENS 350-700 M ²	OPTION 1: a DIY option by attending our 3 Day introduction to Garden Design workshop SUGGESTED OPTION	OPTION 2: Semi comprehensive package: Plans, 2 free revisions & BOQ option with specification guideline SUGGESTED OPTION	OPTION 3: Comprehensive design package: Plans, BOQ, 3D's of garden, 2 free revisions & specification guideline	OPTION 1: R2750.00 OPTION 2: R13750.00 OPTION 3: R17750.00 (R10.50 per m ² over 700m ²) Add your house exterior and explore more options R5750	 OLD PROPERTIES BENEFIT FROM DIGITALIZATION

COMMERCIAL AND OTHER TYPES OF LANDSCAPES:

All post-design completion works incl. site visits, inspections, snag listing and revisions is an additional cost per hour and km

COMPLETE SDP AND 3D MARKETING PACKAGE	OPTION 1: A predetermined set fee Calculated on average time, m ² , est. installation and SACLAP scale SUGGESTED OPTION	OPTION 2: A percentage of the estimated installation cost as per SACLAP scale	OPTION 3: An hourly rate calculated at R675 per hour after initial included 12 hours SUGGESTED OPTION	BASIC MINIMUM DEPOSIT: R8750.00 QUOTE & AGREEMENT TERMS REQUIRED	 GUARANTEED QUALITY, CREATIVITY AND UNIQUE DESIGNS
BASIC SDP PACKAGE	OPTION 1: A predetermined set fee Calculated on average time, m ² , est. installation and SACLAP scale	OPTION 2: A percentage of the estimated installation cost as per SACLAP scale SUGGESTED OPTION	OPTION 3: An hourly rate calculated at R675 per hour after initial included 8 hours SUGGESTED OPTION	BASIC MINIMUM DEPOSIT: R5750.00 QUOTE & AGREEMENT TERMS REQUIRED	 TRUSTWORTHY, RELIABLE DESIGN RELATIONSHIPS



BOOKING FORM:

Should you wish to book an appointment with our ISGD design office, and have your garden designed simply fill out this form, indicate the package and option as set out in the pricing guide and fax or e-mail back to us. A consultation deposit of R750 may be applicable which will be subtracted from the design fees when a project is confirmed prior to site visits.

Booking a project as a home owner

Name:

Surname:

Home telephone number:

Cell phone number:

Address of the property to be designed:

Address of current property if different:

Package and option:

Booking a project as a contractor or developer

Name of business:

Name & Surname:

Telephone number:

Cell phone number:

Address of the property to be designed:

Address of business property if different:

Package and option:

Please choose one or more of the following options that best describe your needs:

- ☐ I would like to book just a consultation session for advice.
- ☐ I would like to book an appointment with the intention to have a new garden designed.
- ☐ I would like to book an appointment with the intention to have an existing garden re-designed.
- ☐ I would like to book an appointment with other needs than specified.
- ☐ I would like to book a project for S.D.P. and council submission purposes.
- ☐ I would like to book a project as or for H.O.A and/or Aesthetic Committee purposes.
- ☐ I have read through my chosen package inclusions and homeowners document details.



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